

# End-to-end from ward to trust level



# Versatile workforce management solutions

A Fully Managed Service is a sustainable and highly efficient option, especially in times of such unsurety.

Our full 'procure to pay' vendor-neutral model provides the level of bespoke adaptation that many Healthcare Organisations are intently seeking.

Whether it's for a ward, a department or your entire trust, we can meet all workforce and service management requirements.

## **Benefits of our Fully Managed Services include:**

- Continuity of workforce supply
- A streamlined service due to no reliance on multiple suppliers
- Fill rates guaranteed (90%+) and determined by an SLA
- Controlled rates against targets and fill for better cost-per person
- Eradication of off-Framework requirements
- Cost and time efficiencies through our industry leading automated workforce technology and unified interoperable platform, powered by Clarity
- Continuous professional engagement monitoring potential issues and highlighting solutions, eg, fluctuating requirements due to seasonality or strikes
- Work-planning expertise
- Invoicing processes management
- A single point of contact, backed by the agency's extensive experience

# Direct engagement also offered – enquire for more details

At a glance

90%+

Guaranteed fill rates

**33%** 

Average unit cost reduction per month

200k

Average saved per month through better workforce planning

£9 million

Average annual savings made per client

£450k

Average rate reductions in a month With our Fully Managed Services, your workforce is supported and shortfalls in capacity are reliably fulfilled through our extensive supply chain, which includes our vast pool of Healthcare Professionals.

Our commitment to a vendor-neutral model creates a highly competitive marketplace for shifts, driving best value for you. Our supply chain features the largest number of suppliers (approx. 400) of any agency, ranging from boutique to multi-channel.

We can act as a sole first tier for supply and take full responsibility of the end-to-end procure to pay process on behalf of your organisation. Cost and fill can be managed on your behalf, as can risk, including compliance, governance and complaints handling.

Our service is completely adaptable to your needs.

£700k in savings delivered in a month, comprising of 450k in rate reductions and 150k in workforce planning has demonstrated how a more focused and planned approach to requests results in more meaningful supply, by providing better quality workers at a more advantageous price point. This has been revolutionary and 100k in non-Framework reduction is absolutely fantastic. 22

#### **Faye Ward**

Programme Manager Frimley and Surrey Heartlands

Recently, the Trust needed urgent 66 support for agency staff and the team at ID Medical excelled in delivering the requirements. They are professional and reliable and work hard to develop open and honest working relationships. 22

**Jackie Humphries** 

Resourcing Manager Isle of Wight NHS Trust

Fully Managed Services save time, resources and money. Flexible to your needs, it's the best option for your trust.

## Why us:

Years of experience

Hours delivered

Healthcare Specialists

Trusts regularly working with us

Pool of Healthcare

Average NHS Audit score Platinum status

## **Our services:**



Professionals

# **Staffing Solutions**

Full-time, part-time, temporary or permanent, we fill over 8 million plus hours a year.



## **Clinical Services**

Insourced, outsourced, virtual consultations and triaging - we help reduce patient wait times.



## **Workforce Technology**

A fully interoperable, modular platform powered by Clarity to manage all staffing needs.



## **Managed Services**

Master, Neutral & Hybrid Vendor Services, plus Recruitment Process Outsourcing.

## **Contact us:**



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id-medical.com

Find out how you can achieve significant savings on the costs of your temporary staffing needs and speak to us about our Direct Engagement model.

It's already generating £millions of savings for other NHS organisations.

**iD** Medical